

4Syte Funding Limited

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Cashflow solutions for all your business needs

Summary Indicative Criteria 4Syte Funding Limited

4Syte Funding Limited provides invoice finance facilities to UK SMEs located in England and Wales. The core product is full-service factoring and the company also provides CHOCS and Confidential CHOCS facilities (shadow Invoice Discounting). The 4Syte Group also provides complimentary services to SMEs through 4Syte Construction Finance Limited, which is the provision of finance against receivables of a contractual nature commonly financing sub-contractors engaged with contractors in the construction sector. In addition, finance is provided through 4Syte Trade Limited which, together with invoice finance, extends the services further across the trade finance arena to include purchase order finance through the supply chain to the point of purchase, either as a UK only trade or an import into the UK based on a verified purchase order. Finally, 4Syte Secured Finance Limited provides secured loans to SMEs against residential or commercial property.

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Maximum Advanced Amount:

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Up to 85% of Approved Debts on overall client transaction.

Approved Debts:

An acquired debt from a Client that is not disputed, in line with 4Syte Funding's credit and risk policy and is credit insured under 4Syte's trade credit policy (except if deemed

UK government/local authority risk which is non-insured).

Type of Debt:

Whole of turnover or selected debtors.

Maximum Client Facility Size:

£3,000,000

Client Facility Criteria:

The criteria for all potential Clients are:

- A UK registered limited company with a reasonable operating performance and balance sheet strength. Partnerships and Sole Traders with transaction values in excess of £25k can be considered in exceptional circumstances.
- Client must be willing to provide both a debenture and personal guarantees.

Client Facilities Security:

All-asset debenture, Directors' PG.

Underwriting:

Two underwriters to respond within 24 hours on New Business proposal.

Client Pricing:

Pricing is generally on the basis of a discount charge (rate over BOE Base) and a service fee charge as a percentage of client turnover. There may be an additional charge for Bad

Debt Protection charged on the same basis as the service fee.

Client Directors Support & Security Additional security may be taken to support facilities if the underlying covenant is weak or unsubstantiated. If a Directors loan is present it must be clearly marked in the New Business Submission with a clear instruction to Underwriters as to whether it is recommended for subordination. Formal subordination will be subject to the Underwriters discretion.

Client Business Security A debenture and suitable deed of priority or waiver if applicable and directors' indemnities are required on all facilities (unless Credit Insurance backed at which point exceptions can be considered). Any amendment to this will be treated as an exception to credit policy and mitigating circumstances must be provided.

